



## HARRIET GLUCKMAN

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Harriet Gluckman's experience in career transition, executive coaching and leadership development has consistently expanded the capabilities and accelerated the growth of individuals and organizations.

As a career management coach, Harriet brings a richness of experience and insight to her partnerships with clients across industries, cultures, levels and functions. She has an exceptional track record of coaching thousands of clients to make successful career transitions and to perform at their peak in their current careers. Harriet is known for combining a compassionate approach with honest, direct perspectives that motivate action and inspire change. She is adept at enabling clients to identify their unique talents and passions, elevate performance, formulate viable career strategies and develop and execute creative and practical roadmaps to realize their goals, gain professional fulfillment and advance their careers.

### Expertise

- Career Transition Coaching
- Social Media
- Executive Coaching
- Personal Branding & Self-Promotion
- Résumé, Bio & CV Development
- Career Search Strategy/Execution
- High-Impact Communications
- Salary Negotiations
- Interviewing/Networking Strategy & Preparation

### Experience

- Coached individuals and groups across levels and functions, through changing economic cycles and six major mergers. Recognized for ability to support end-to-end career transitions for all clients, from underperforming employees to high potential, high visibility senior executives.
- Created and led new department as part of Fortune 100 company CEO's mandate to strengthen worldwide financial management function. Built and directed talent management/resource planning, career development, recruiting and internal mobility programs.
- Created, launched, marketed and managed two-day career transition program, consolidating more than 15 standalone workshops into single integrated, interactive group workshop.
- Key member of team that proposed, presented and gained consensus to build women's leadership program addressing unique issues of senior level women in Latin America. Created interactive workshops focusing on developing senior persona, effective influence and persuasion, and concise, powerful communications. Co-led telepresence sessions and provided individual coaching to participants.



## **Harriet Gluckman (continued)**

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### **Education**

M.B.A., Columbia Graduate School of Business  
M.Ed., Counseling, Northeastern University Graduate School of Education  
B.A., Mount Holyoke College  
Hogan Assessments Certification: HPI, HDS & MVPI  
Myers-Briggs Type Indicator Qualification

### **Memberships**

International Association of Career Management Professionals - Founding Member  
Career Counselors Consortium - Founding Member  
Westchester Career Counselors Network  
C.G. Jung Foundation

